20 years of PV inverter technology: achievements and challenges





Sputnik Engineering

Swiss PV Inverter Manufacturer, located in Biel

Sells PV inverters from 2kW to 1.3MW under the brand SolarMax

Founded in 1991, spin-off from the Biel School of Engineering

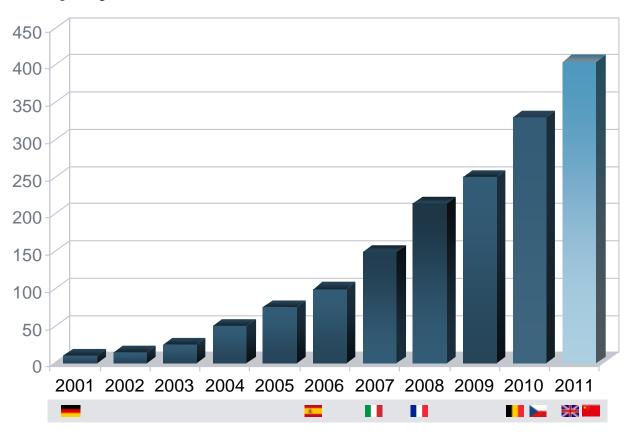
Among the top 10 of PV inverter manufacturers worldwide





Company development

Employees

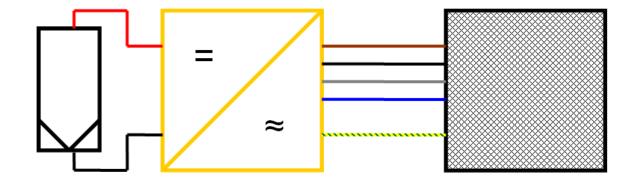




- Number of employees (incl. subsidiaries)
- Expected number of employees (incl. subsidiaries)

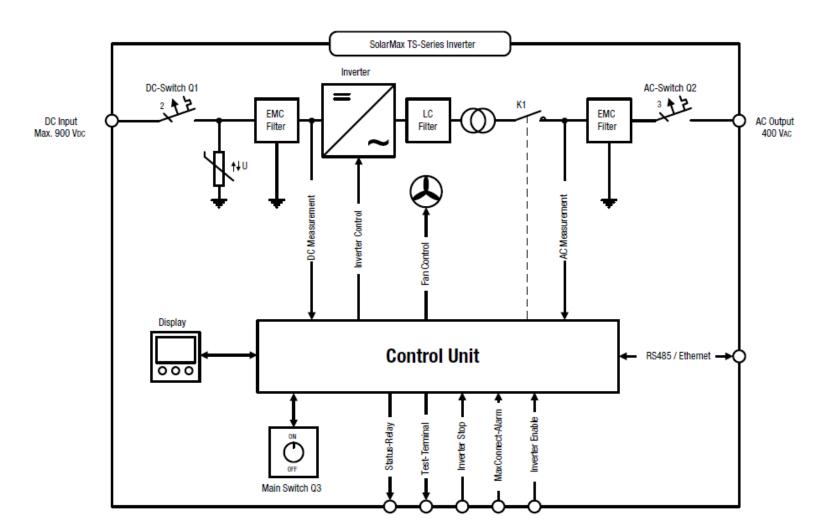


Technology





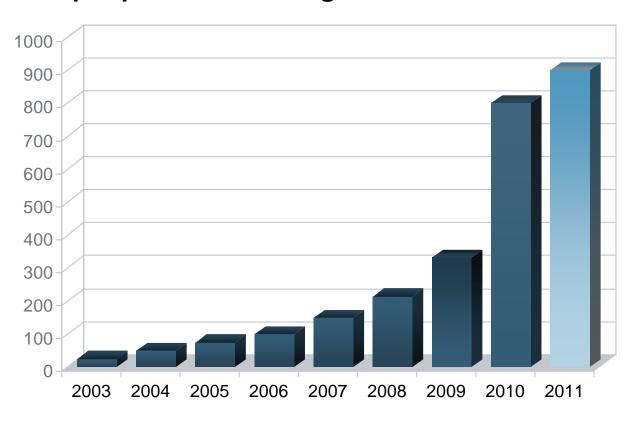
Technology





Mass Production and Swiss Quality

Output produced in megawatts MWac





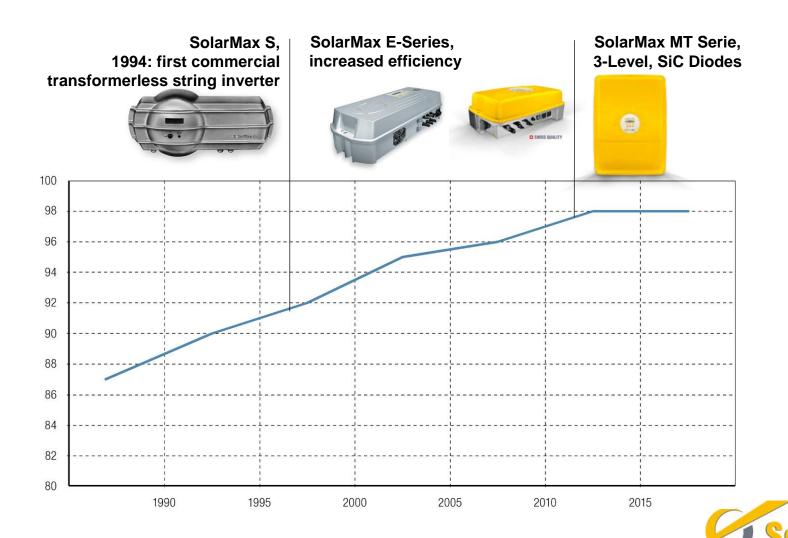




- Annual increase in MWac
- Expected annual increase in MWac

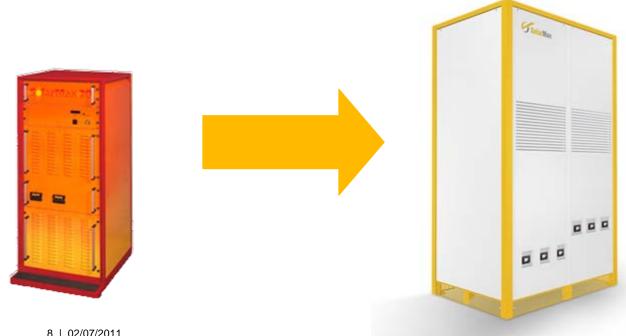


Efficiency



Main Achievements

- Complete portfolio solution for all PV power plants
- Industrialized products, high Quality
- Increased efficiency
- **Customer Services: Hotline, After Sales etc**





Challenge Costs

reducing the product costs

- Key factor for the success of new renewable energy
- In the last years more than 50 new Chinese inverter manufacturers entered the market
- A large part of the world market will be in Asia
- We expect the prices to fall to 50% in 5 years
- ... the task in R&D is clear









Challenge Grid Connection Requirements

- PV became system relevant in electrical energy grids
- Grid operator needed to change the grid connection requirements fast
 - Yesterday: PV disturbs the grid → in case of grid problems, disconnect
 - Now: PV helps to stabilize the grid
- Requirements are (little) different for every country (or grid operator)
- Certification required
 - complex, time consuming, inefficient





Challenge Grid Connection Requirements

Functions

- Remote power reduction
- Frequency depended power reduction
- Voltage control via reactive power feed in
- Low voltage ride trough

Technical Challenge

- Headroom in the power electronics for reactive power
- Dynamic behave / controller
- Data communication / SCADA



Conclusion

- Sputnik Engineering as a Swiss owner managed medium sized enterprise is very successfully competing against large international companies
- We are one of the main local drivers in building new jobs for highly qualified engineers
- We are entering a new era with new challenges in costs and system complexity
- We need strong local universities to support our further growth and success





